



Project Data

Key Scope Items:

- Financing, Performance Projections
- Design Solicitation
- Cost and Programming Review

Development Budget: \$55,000,000; \$300,000,000

HSP Professionals Involved in Project: Rob Hunden

Time of Service: 1996 – 1998, 2006, 2010

Indiana Convention Center Expansions

Indianapolis, Indiana

Mr. Hunden has worked on multiple convention center expansions for the City of Indianapolis as well as several convention hotel and arena projects. These span the years 1996 – 2010.

In the 1990s, Hunden worked on the financing as well as competitive positioning of the Indiana Convention Center as well as the development of the 615-room Marriott hotel. He also worked on pre-development planning for future expansions as well as additional hotel proposals.

In 2006, Mr. Hunden worked with the City of Indianapolis to develop a design solicitation for the most recent convention center expansion, which took the physical space of the RCA Dome after it was dismantled and replaced by Lucas Oil Stadium. The old dome space allowed the convention center to double in size. Hunden Strategic Partners worked with the ISCBA (Indiana Stadium and Convention Building Authority) to develop and manage the process. In addition, HSP provided the ISCBA with its commentary on the overall budget and programming in the early stages of the process.

The project opened in early 2011 and has helped Indianapolis grow its convention business significantly.