State of the Industry: 2023

ALSD Conference

July 10, 2023



Back Home in Indiana!



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- Introduction and Background
- Updated Venue Database and Statistics
- Recent Renovations & New Builds
- Team Relocations & Expansions

05 Host City Analysis



Welcome to Design and Build

- About \$4.5 billion in Major League Sports Projects under construction
- There were a moderate level of deliveries in 2022, which totaled approximately ~\$800 million. In 2021, total deliveries were ~\$3.1 billion.

Today:

- Up-to-Date Database Statistics & Trends
- New Builds/Major Renovation Profiles
- League expansions & team relocations
- NEW! Host City Analysis



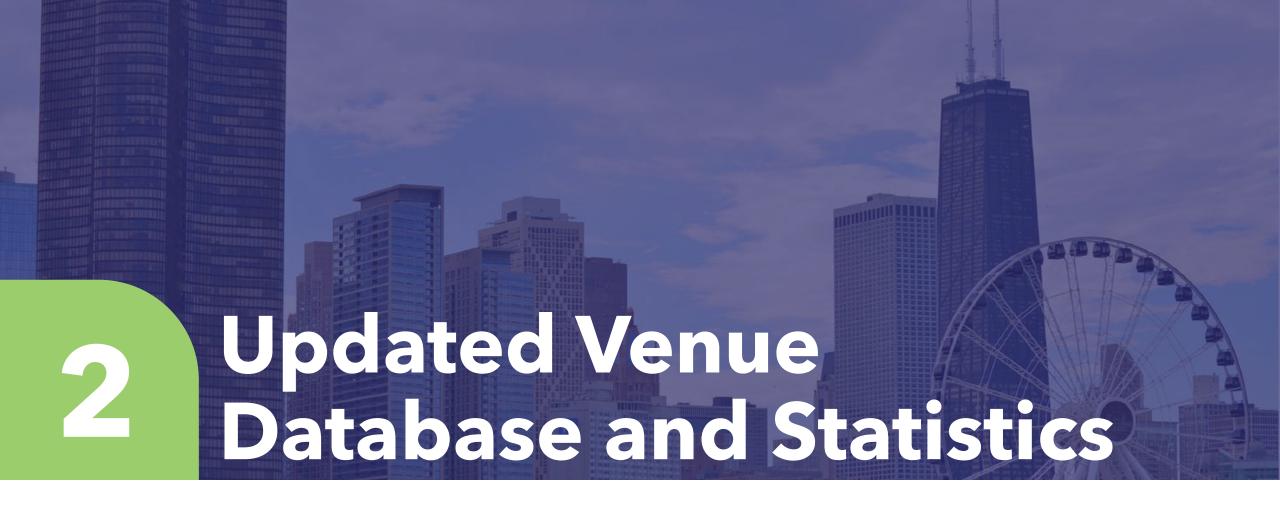


What Does HP Do?

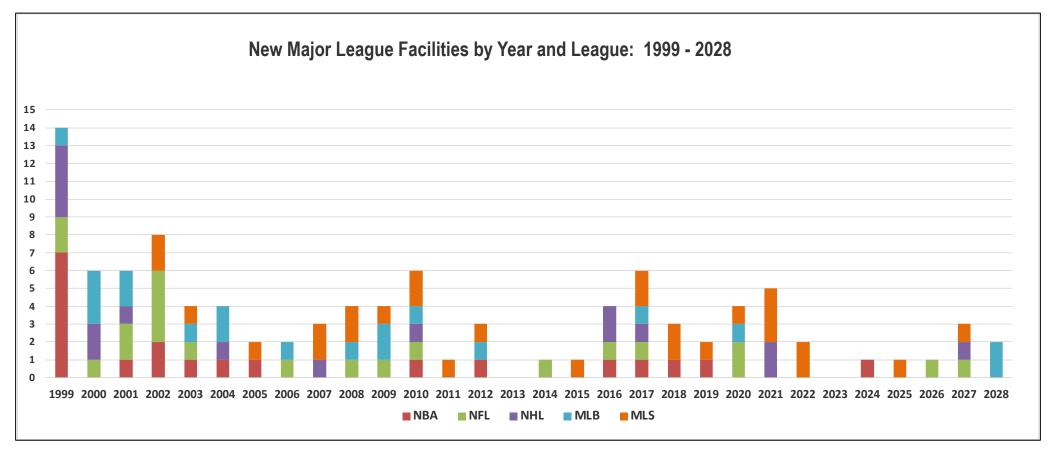
Conduct market, financial feasibility & impact studies on:

- Stadiums/Arenas
- **Entertainment Districts**
- Hotels, Convention Centers
- Mixed-Use Districts





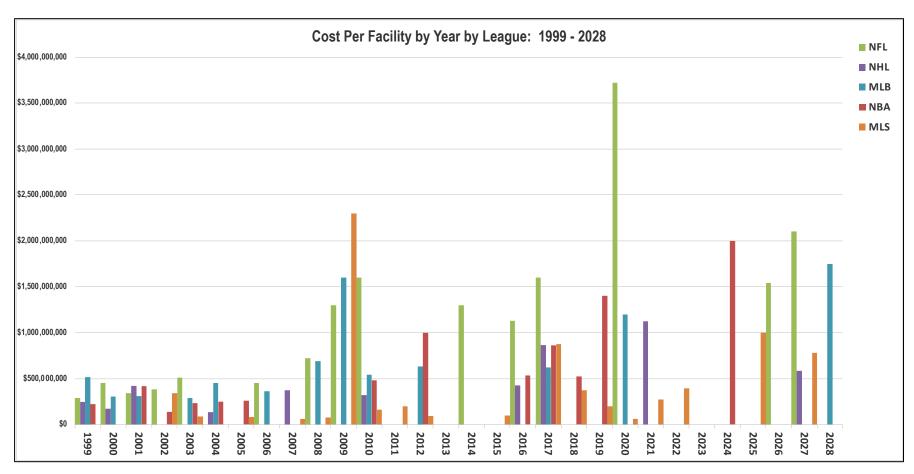
New Major League Facilities by Year



Owners are deciding on renovationVS new development

 Total cost of major renovations are reaching all-time highs

Cost per Venue by Year



Average cost per new venue by league is increasing.

NFL: \$2.8B

NBA: \$1.3B

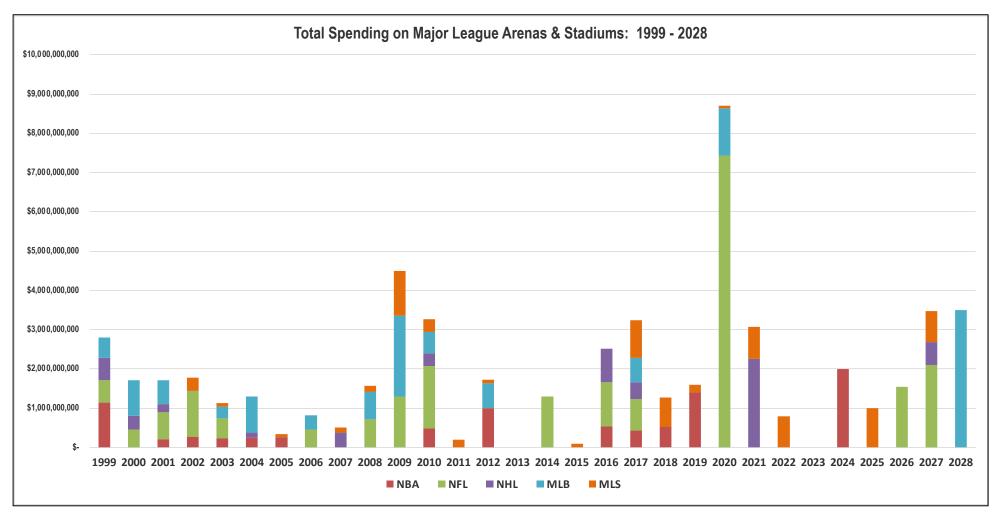
MLB: \$1.6B

NHL: \$946M

MLS: \$643M

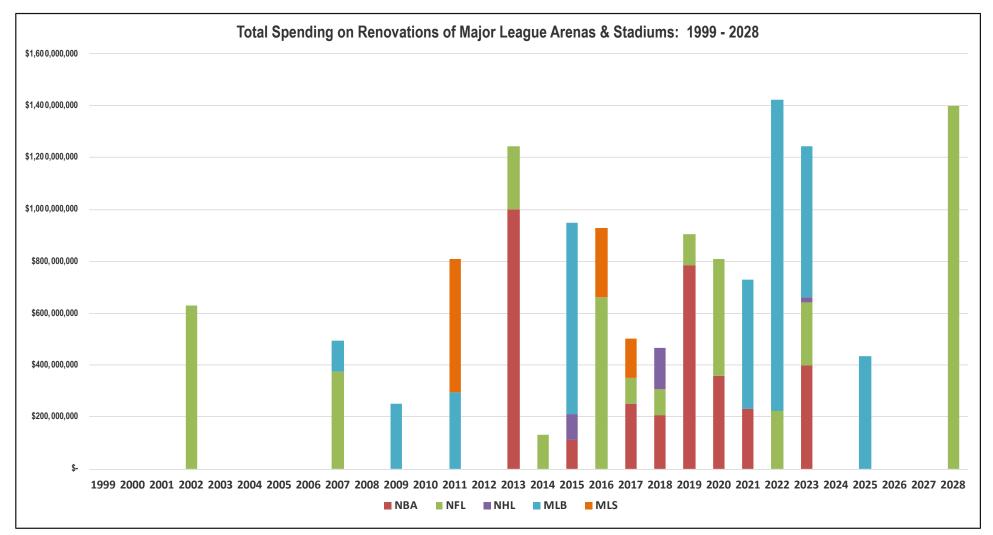
NBA and MLB witnessed the most significant gains

Total Spending on New Major League Facilities



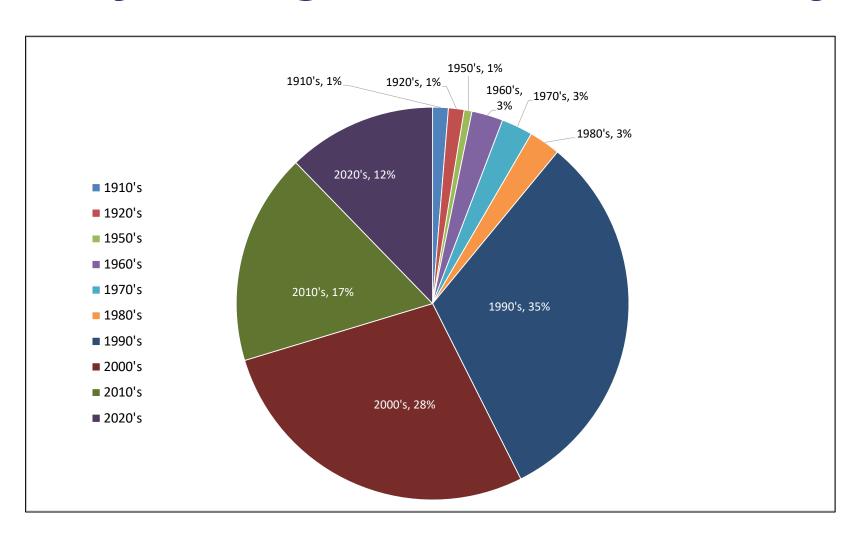
Average annual spend over the last 25 years on new venues is roughly \$1.9 billion, increasing despite fewer venues.

Total Spending on Renovations of Major League Facilities



- \$1.2B in completed renovations in 2023
- Many arenas of the NBA/NHL were renovated in the 2010's decade.
- The early 2020's decade saw many MLB major renovations
- There are two major renovations planned, including
 Progressive Field in Cleveland in 2025 and TIAA Bank Field in Jacksonville in 2028

Major League Facilities Built by Decade



- 19+ facilities completed or underway in the 2020's.
- HP projects 21
 venues built in
 2020 decade,
 below that
 delivered in the
 2010's

MLS: Naming Rights Deals

Centene

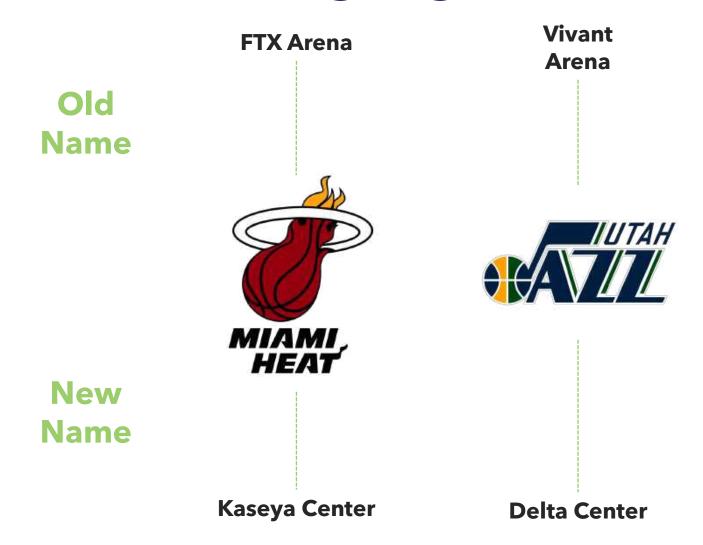
Old Name



New Name

hundenpartners

NBA: Naming Rights Deals



MLB: Naming Rights Deals

RingCentral Coliseum

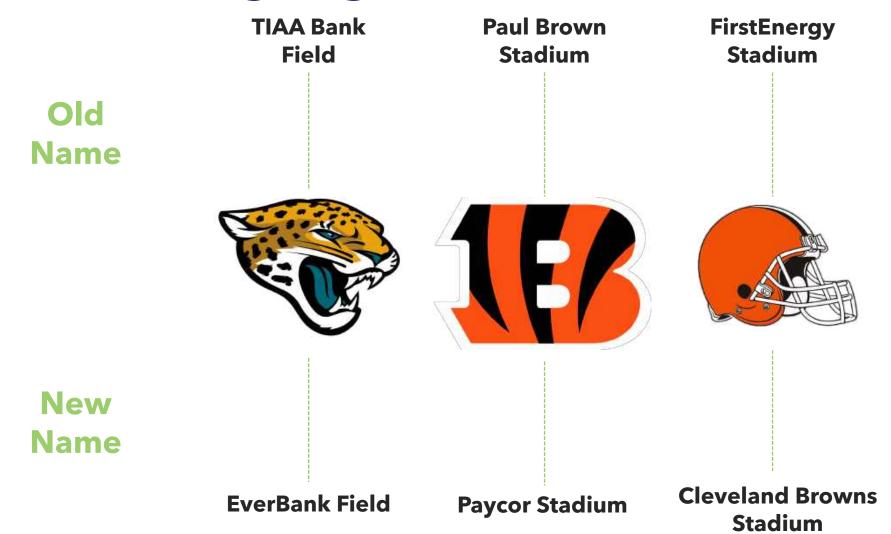
Old Name



New Name

Oakland-Alameda County Coliseum

NFL: Naming Rights Deals





Five Major Leagues (2022 - 2026)

MLS New Builds 2022-2026

MLS: Recent Renovations and New Builds

2022

- Nashville SC began play in new GEODIS Park
- Charlotte FC kicked off in newly renovated Bank of America Stadium

2023

- Expansion team
 St. Louis City SC
 will begin play in
 CITYPARK
 Stadium
- Renovations on Gillette Stadium in Foxborough set to be completed

2025

 Miami Freedom Park scheduled to open

2027

 New York City FC new, soccerspecific stadium to open for 2027 MLS season









MLS Venues Without Major Renovations

Longest Time Without a Major Renovation (MLS)

Venue Name	Tenant(s)	Year Opened	Years Without Major Renovation	Recent Minor Renovation?
Bank of America Stadium	Charlotte FC	1996	27	/
Lumen Field	Seattle Sounders FC	2002	21	

Source: HP

NBA New Builds 2022-2026

NBA: Recent Renovations and New Builds

2022

 Construction on multi-year renovation of Paycom Center in Oklahoma City began

2023

- Gainbridge
 Fieldhouse
 renovation/ district
 in Indianapolis
 completed
- Spectrum Center renovation in Charlotte to begin
- Renovations to be completed on the Wells Fargo Center in Philadelphia

2024

Los Angeles
 Clipper's Intuit
 Dome expected
 to be finished

TBD

- All Net Resort and Arena experiencing funding issues
- "76 Place" expected to open 2031
- FedEx Forum in Memphis Major Renovation expected to take place



All Net Resort and Arena Las Vegas, Nevada







Renovated NBA Arenas 2022-2026









NBA Venues Without Major Renovations

Longest Time Without a Major Renovation (NBA)

Venue Name	Tenant(s)	Year Opened	Years Without Major Renovation	Recent Minor Renovation?
Moda Center	Portland Trailblazers	1995	28	X
Smoothie King Center	New Orleans Pelicans	1999	24	X
Kaseya Center	Miami Heat	1999	24	X
Ball Arena	Denver Nuggets	1999	24	X
Crypto.com Arena*	LA Lakers, LA Clippers	1999	24	X
* nlanned renovation	•	•		

Source: HP

NFL New Builds 2021-2026

NFL: Recent Renovations and New Builds

2023

- Renovations completed on Gillette Stadium in Foxborough
- Denver Broncos' begin renovation on Mile High stadium
- Dallas Cowboys to begin Stadium Upgrades

2024

- Construction to begin on New Tennessee Titans Stadium
- Caesar's
 Superdome
 Renovations to be complete

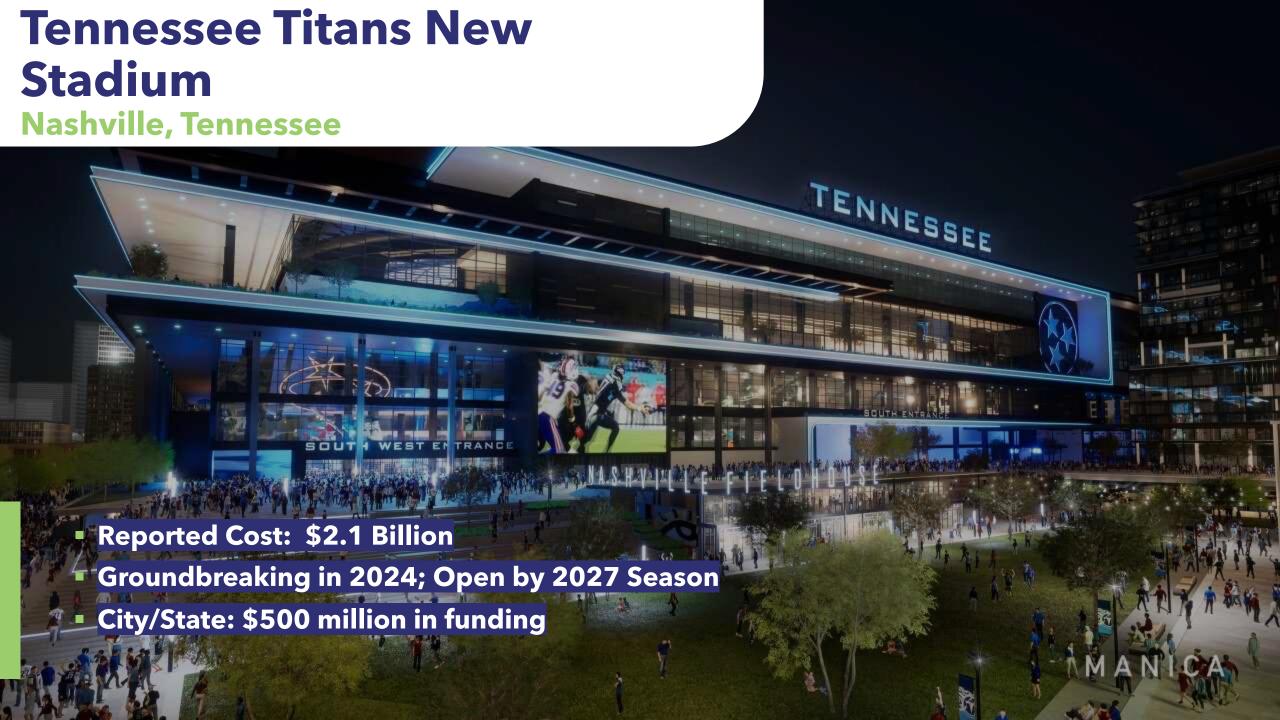
2026

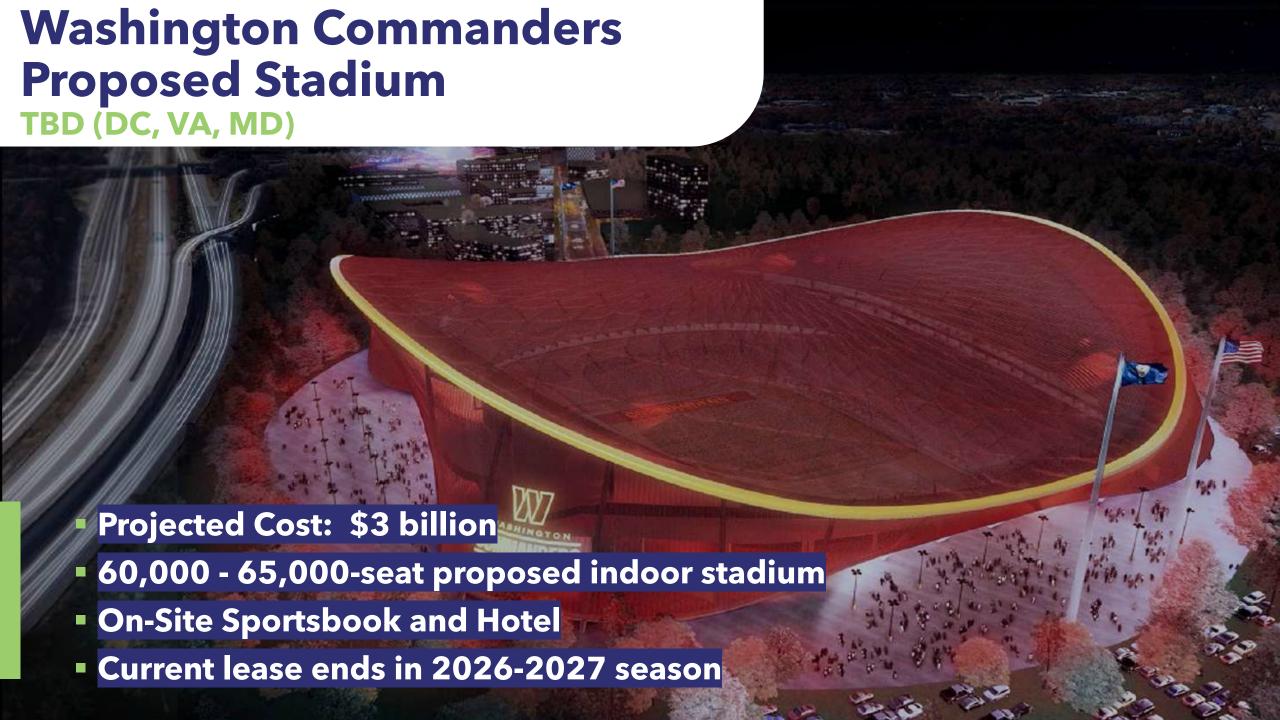
- Buffalo Bills new stadium expected to be completed in Orchard Park
- Construction to begin on Jacksonville Jaguars' Stadium of the Future
- Construction to begin on Cleveland Browns' Stadium Renovation

TBD

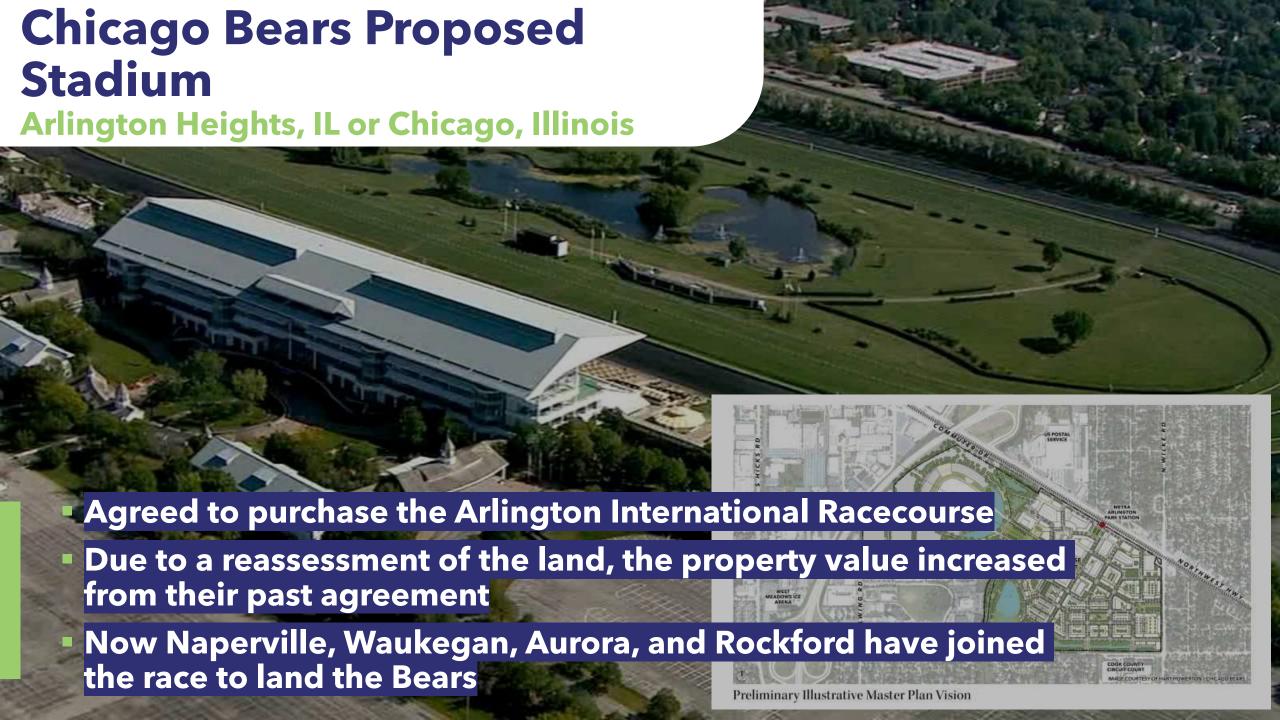
- Washington
 Commanders and
 Chicago Bears both
 seek new
 arrangements
- San Francisco 49ers to renovate Levi's Stadium
- Major renovation of Carolina Panther's Stadium







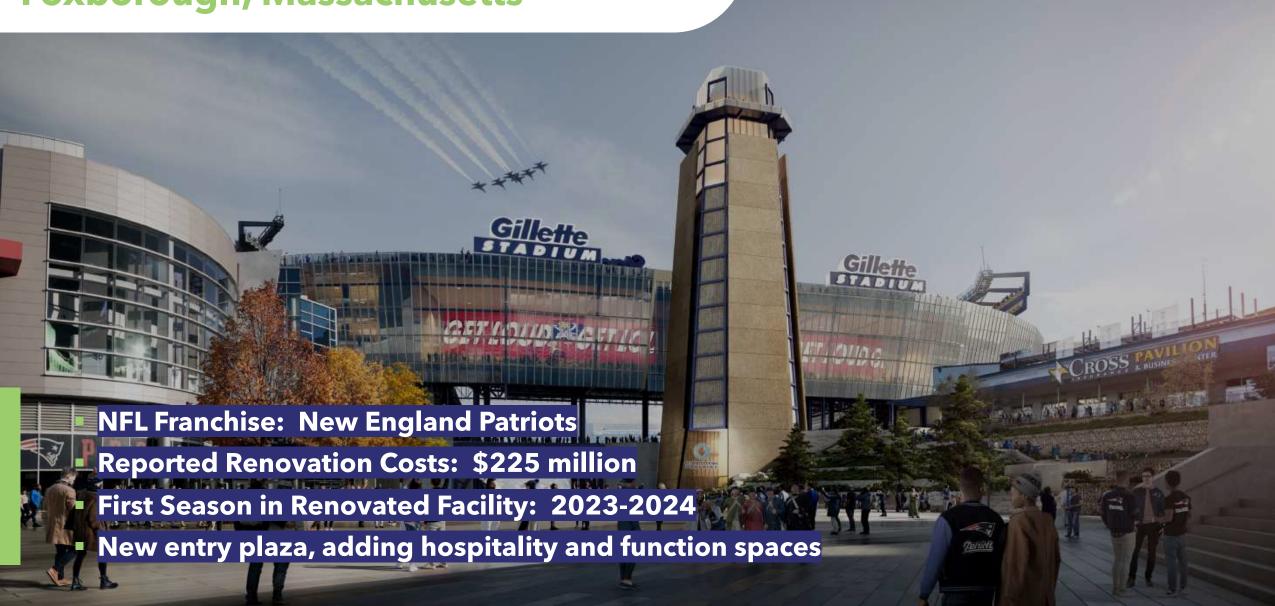




Renovated NFL Stadiums 2022-2026

Gillette Stadium

Foxborough, Massachusetts



Empower Field

Denver, Colorado







NFL Venues Without Major Renovations

Longest Time Without a Major Renovation (NFL)

Venue Name	Tenant(s)	Year Opened	Years Without Major Renovation	Recent Minor Renovation?
Bank of America Stadium	Carolina Panthers	1996	27	✓
Acrisure Stadium	Pittsburgh Steelers	2001	22	X
Lumen Field	Seattle Seahawks	2002	21	X
NRG Stadium	Houston Texans	2002	21	✓

Source: HP

MLB New Builds 2022-2026

MLB: Recent Renovations and New Builds

2022

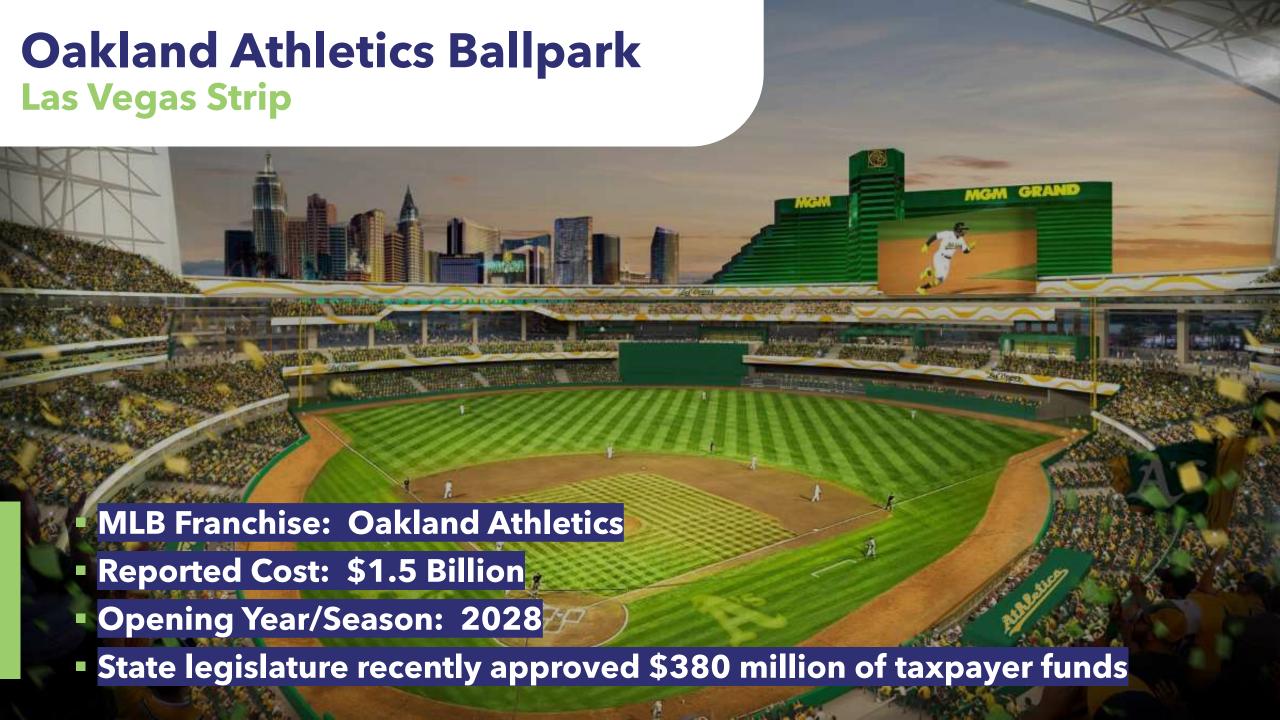
 Renovations approved for Oriole Park at Camden Yards in Baltimore

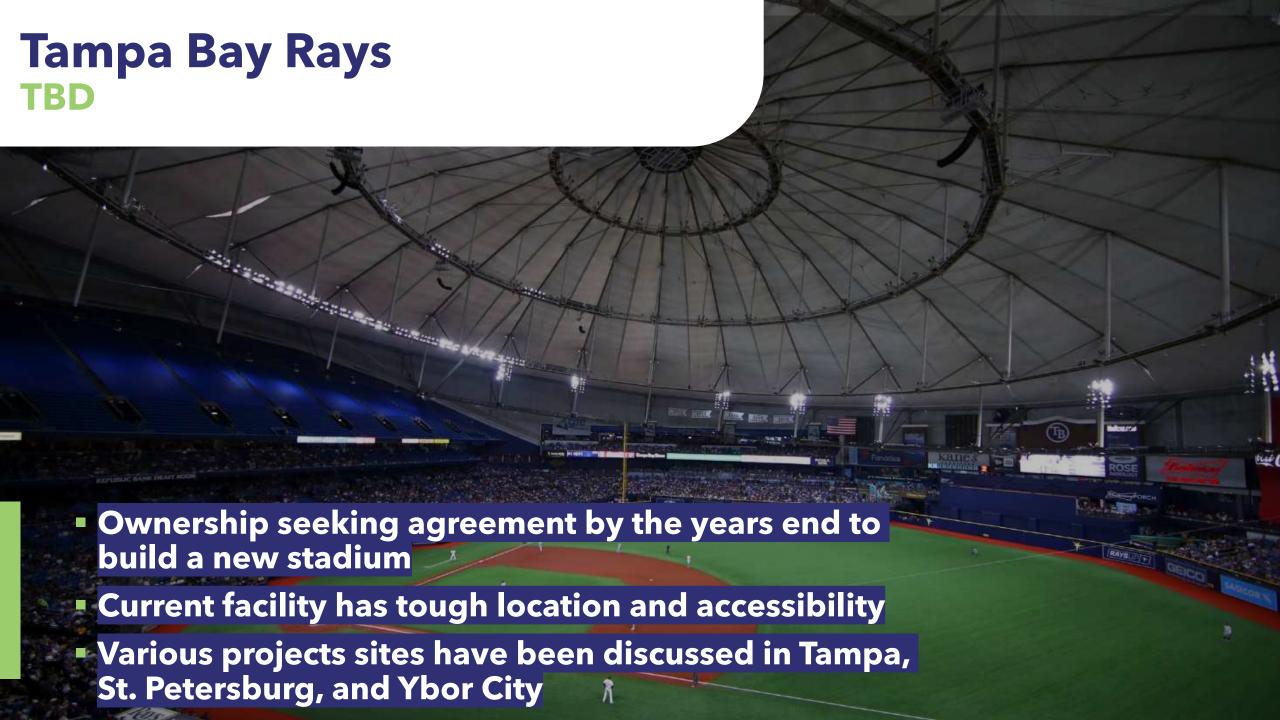
2023

- Renovations set to begin in Toronto on the Rogers Centre
- \$200M+ upgrades expected to start on Progressive Field in Cleveland
- 10-year, \$280M renovation plan begins on T-Mobile Park in Seattle
- Construction to begin on Minute Maid Park entertainment district in Houston

TBD

- Oakland
 Athletics new ballpark
- Tampa Bay Rays seek new arrangement
- Arizona
 Diamondbacks
 seek new
 arrangement
- Kansas City Royals new ballpark







Renovated MLB Stadiums 2021-2026











MLB Venues Without Major Renovations

Longest Time Without a Major Renovation (MLB)

Venue Name	Tenant(s)	Year Opened	Years Without Major Renovation	Recent Minor Renovation?
Angel Stadium	Los Angeles Angels	1966	57	X
Tropicana Field	Tampa Bay Rays	1990	33	X
Comerica Park	Detroit Tigers	2000	23	X
Oracle Park	San Francisco Giants	2000	23	X
Minute Maid Park	Houston Astros	2000	23	✓
American Family Field	Milwaukee Brewers	2001	22	✓
PNC Park	Pittsburgh Pirates	2001	22	X

Source: HP

NHL New Builds 2022-2026

NHL: Recent Renovations and New Builds

2022

- Mixed-use development surrounding SAP Center in San Jose proposed
- Rogers Place ICE
 District in
 Edmonton
 opened

2023

Wells Fargo
 Center
 renovations
 completed in
 Philadelphia

2024

- Construction on Ottawa Senators new arena set to begin
- Entertainment district surrounding the Honda Center in Anaheim set to be completed

2025

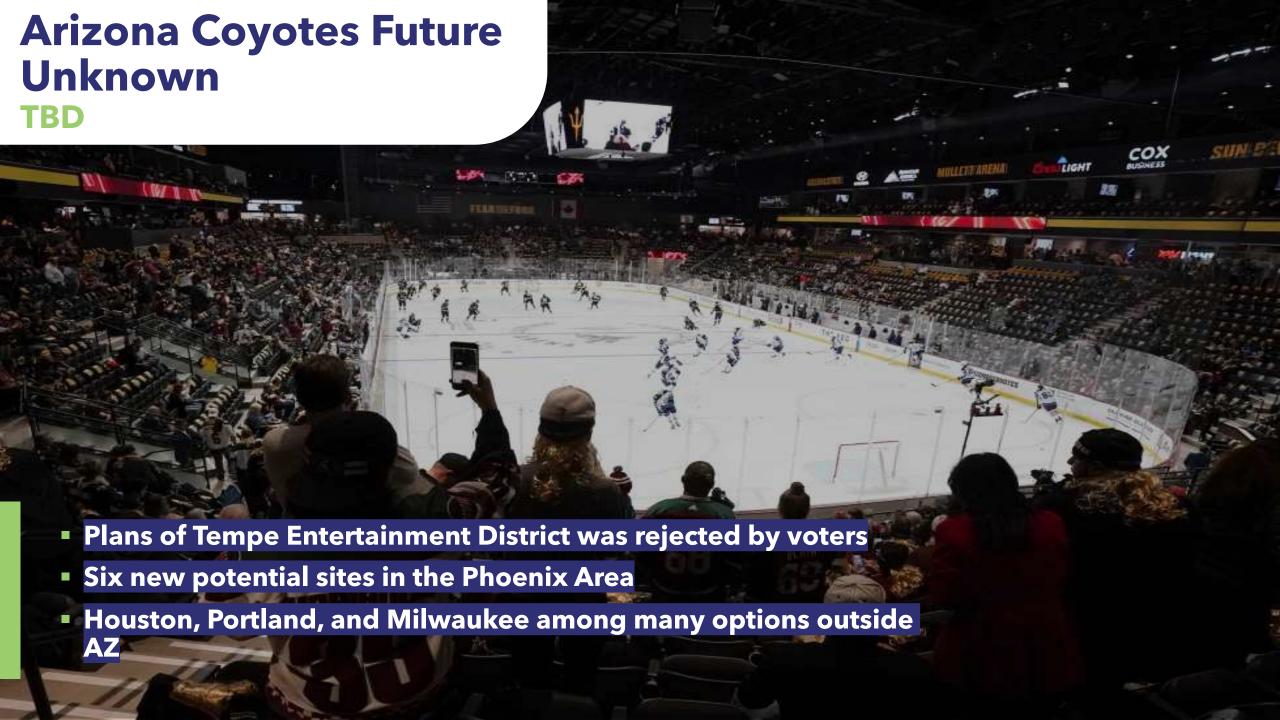
 \$225M+ renovations set to begin in PNC Arena in Raleigh

TBD

- Calgary Flames seeking new arrangement
- Arizona Coyotes seeking new arrangement







PNC Arena Raleigh, North Carolina



NHL Venues Without Major Renovations

Longest Time Without a Major Renovation (NHL)						
Venue Name	Tenant(s)	Year Opened	Years Without Major Renovation	Recent Minor Renovation?		
KeyBank Center	Buffalo Sabres	1996	27	X		
Bridgestone Arena	Nashville Predators	1996	27	✓		
Amalie Arena	Tampa Bay Lightning	1996	27	✓		

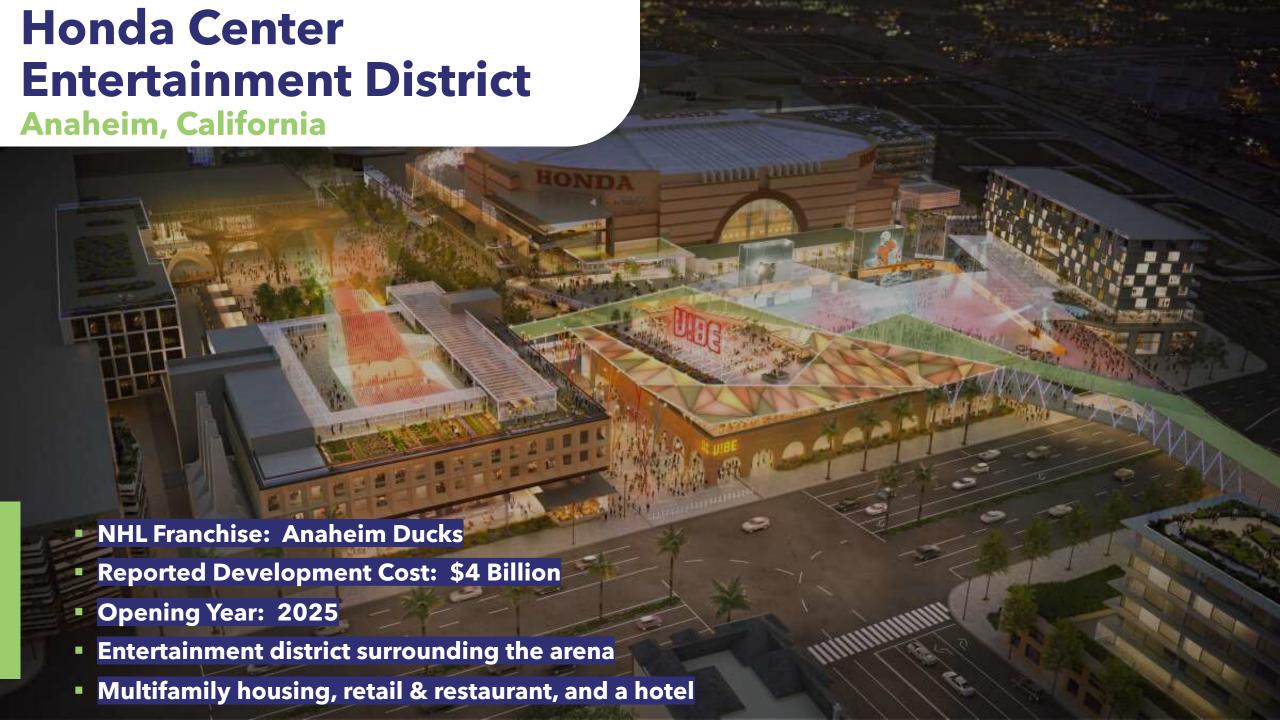
Mixed-Use Developments and Entertainment Districts







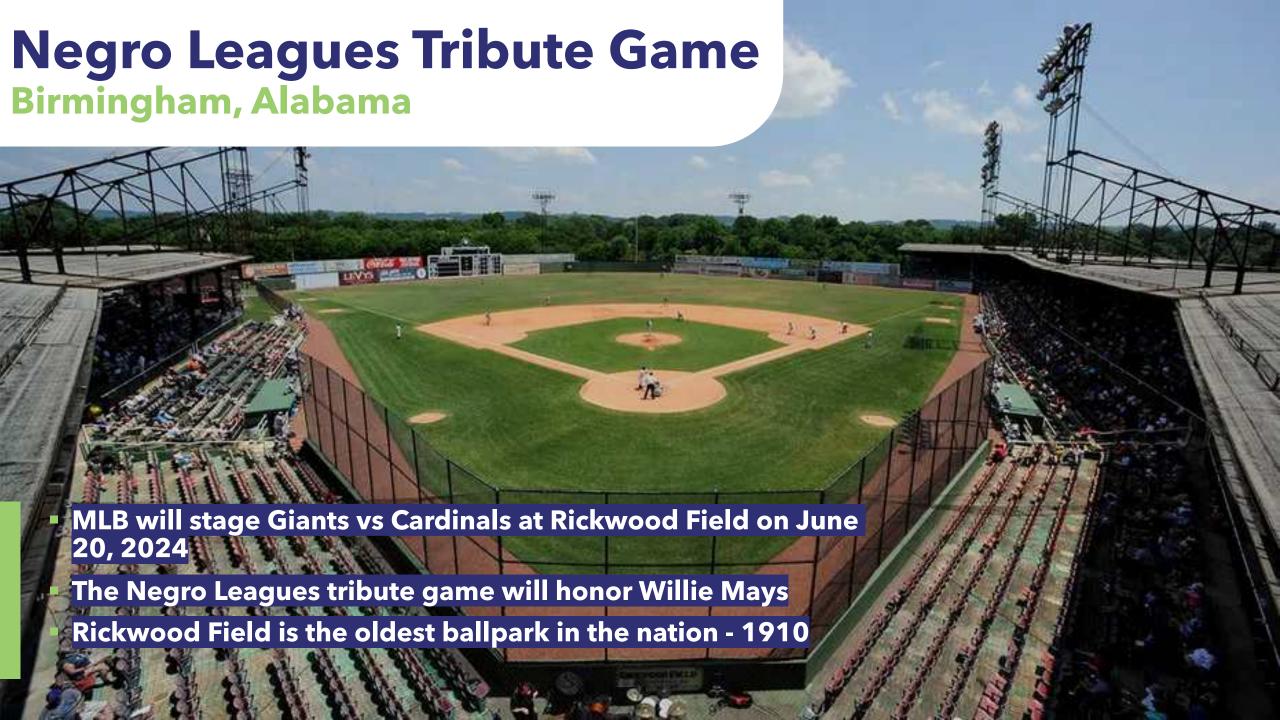




Special Events









Host City Analysis Overview

What it takes to competitively host rotating national and international events

- Analyzes the Top 10 sporting event host cities based on National TV viewership of rotating bid events
- Awards points based on weight of major sporting event and its historic engagement, providing insight on future host cities
- Forecasts future Top 10 host cities over the next 20 years





How did we award points?

Time Frame: 1997 - 2028

Includes announced future host cities through 2028

Event Type

	Olympic Games 2028 Host City	25 Points
÷	FIFA World Cup 2026 Host City	10 Points
٠	Super Bowl	5 Points
٠	NCAA Men's Final Four	4 Points
٠	BCS College Football Playoff/National Championship	4 Points
i	Men's NCAA Basketball Power 6 Conference Tournament	3 Points

Power 5 College Football Conference Championship Game

2 Points

10. Phoenix

Arizona

- 3 Super Bowls
- 2 Final Fours
- 5 College Football National Championships
- 1 NCAA Basketball Power 6 Conference Tournament
- 1 Power 5 College Football Conference Championship



9. Las Vegas

Nevada



8. Charlotte

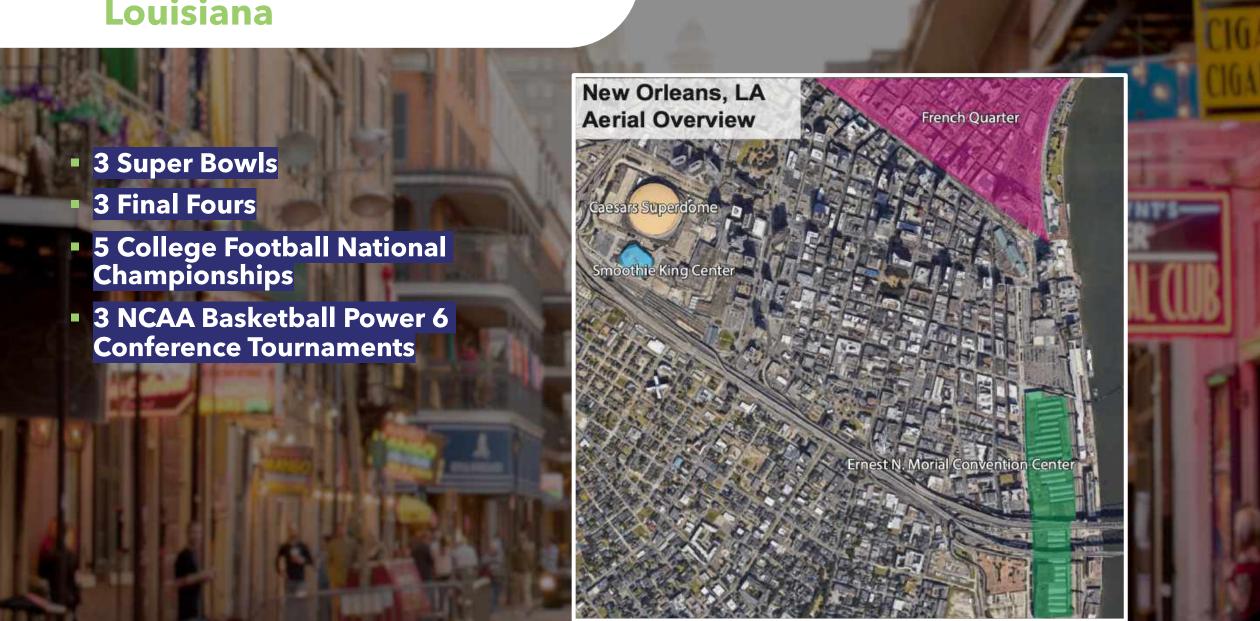
North Carolina





7. New Orleans

Louisiana



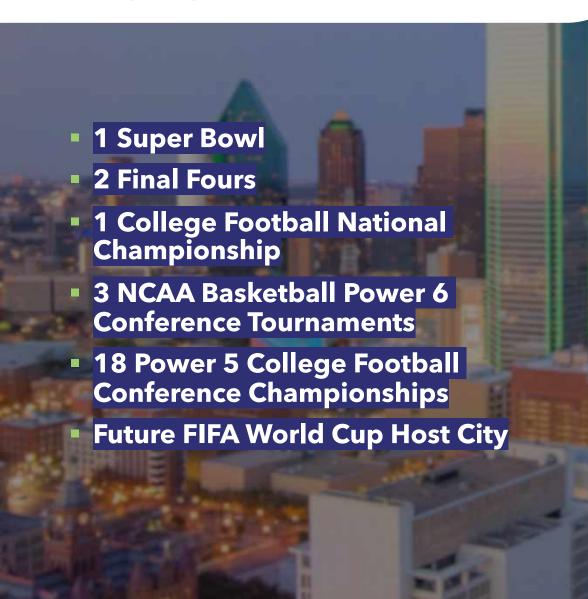
6. Los Angeles California

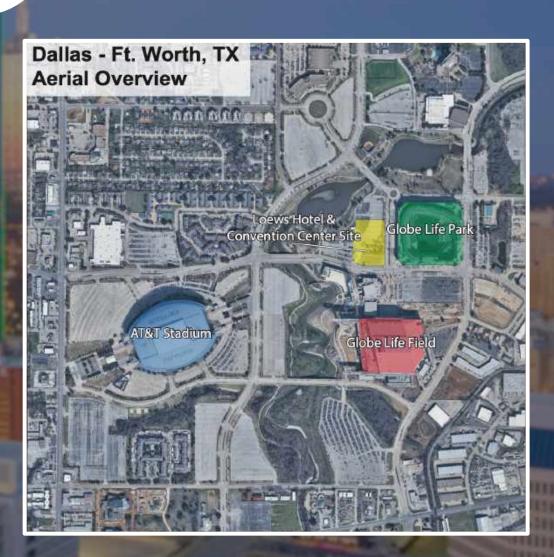
- 1 Super Bowl
- 4 College Football National Championships
- 11 NCAA Basketball Power 6
 Conference Tournaments
- 1 Power 5 College Football Conference Championship
- Future FIFA World Cup Host City



5. Dallas - Fort Worth

Texas





4. Kansas City

Missouri





3. New York City

New York / New Jersey

- 34 NCAA Basketball Power 6 Conference Tournaments
- 1 Super Bowl
- 1 College Football National Championship
- Future FIFA World Cup Host City



2. Indianapolis

Indiana



Indianapolis, IN Aerial Overview

Victory

Field

Indy

Eleven Park Indiana

Convention

Center

Lucas

Stadium

Georgia Street

1. Atlanta Georgia

- 2 Super Bowls
- 3 Final Fours
- 2 College Football National Championships
- 13 NCAA Basketball Power 6 Conference Tournaments
- 30 Power 5 College Football Conference Championships
- Future FIFA World Cup Host City



Predicted 20-Year Host Cities: New Cities

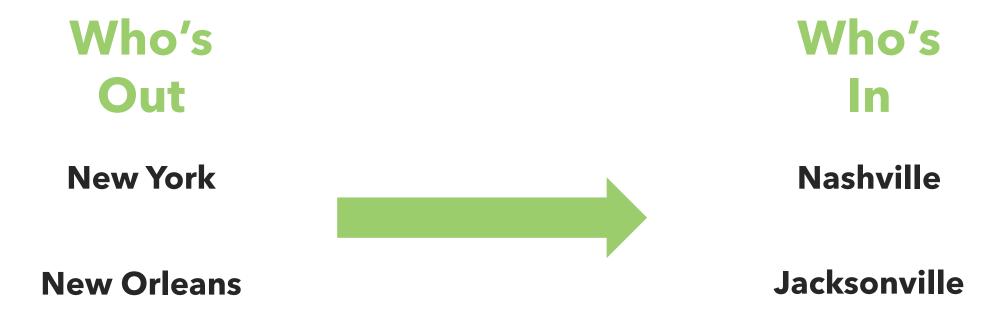
How did we make projections?

Time Frame: 2024 - 2043

Projection Rationale

Based on **established patterns of major bid events and the known future booked schedule**, accounting for major new developments and renovations, Hunden projected the twenty-year future of all major markets nationally within the specified scoring system.

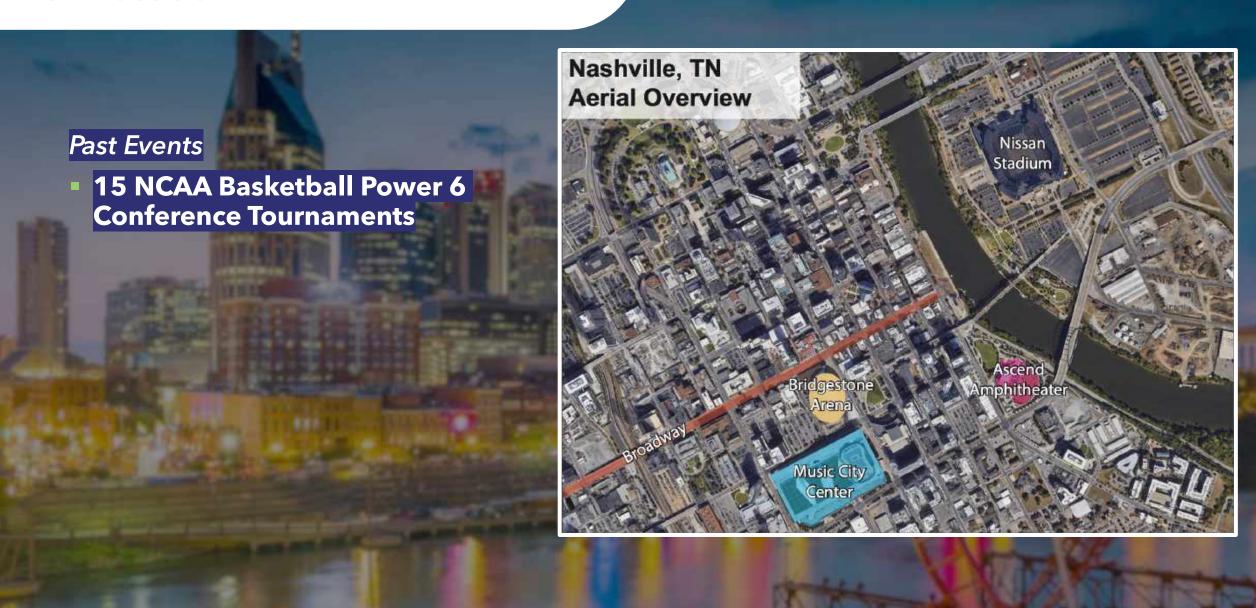
Top 10 Host Cities: Who's in Who's Out



So, what's changed?

Nashville

Tennessee



Jacksonville Florida

Past Events

- 1 Super Bowl
- 3 Power 5 College Football Conference Championships



New Developments in Nashville & Jacksonville

Nashville

 New Tennessee Titans Stadium and entertainment district

Jacksonville

 Stadium of the Future Renovation and entertainment district

What will the future hold in these two cities?





Current vs. Predicted Future Rankings

Current Rankings by City				
Rank	City			
1	Atlanta			
2	Indianapolis			
3	New York, NY/NJ			
4	Kansas City			
5	Dallas-Ft Worth/Arlington			
6	Los Angeles/Pasadena/Inglewood/Anaheim			
7	New Orleans			
8	Charlotte			
9	Las Vegas			
10	Phoenix/Glendale/Tempe			
Source: HP				

	Projected Rankings by City				
Rank	City	Change			
1	Las Vegas				
2	Indianapolis				
3	Phoenix/Glendale/Tempe				
4	Nashville				
5	Atlanta	_			
6	Dallas-Ft Worth/Arlington	_			
7	Los Angeles/Pasadena/Inglewood/Anaheim	_			
8	Kansas City				
9	Charlotte	_			
10	Jacksonville				
Source	: HP	-			



hunden partners

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For further information about Hunden Partners, please contact:

Hunden Partners 213 W. Institute Place, Suite 707 Chicago, Illinois 60610 312.643.2500 www.hunden.com Hunden Partners is a full-service real estate development advisory practice specializing in destination assets.

With professionals in Chicago, San Diego, Seattle and Minneapolis, HP provides a variety of services for all stages of destination development in:

- Real Estate Market & Financial Feasibility
- Economic, Fiscal & Employment Impact Analysis (Cost/Benefit)
- Organizational Development
- Public Incentive Analysis
- Economic and Tourism Policy/Legislation Consulting
- Research & Statistical Analysis
- Developer Solicitation & Selection

The firm and its principal have performed more than 800 studies over the past 20 years, with more than \$6.5 billion in built, successful projects.

