State of the Industry: 2024

Coliseum Conference

June 5, 2024

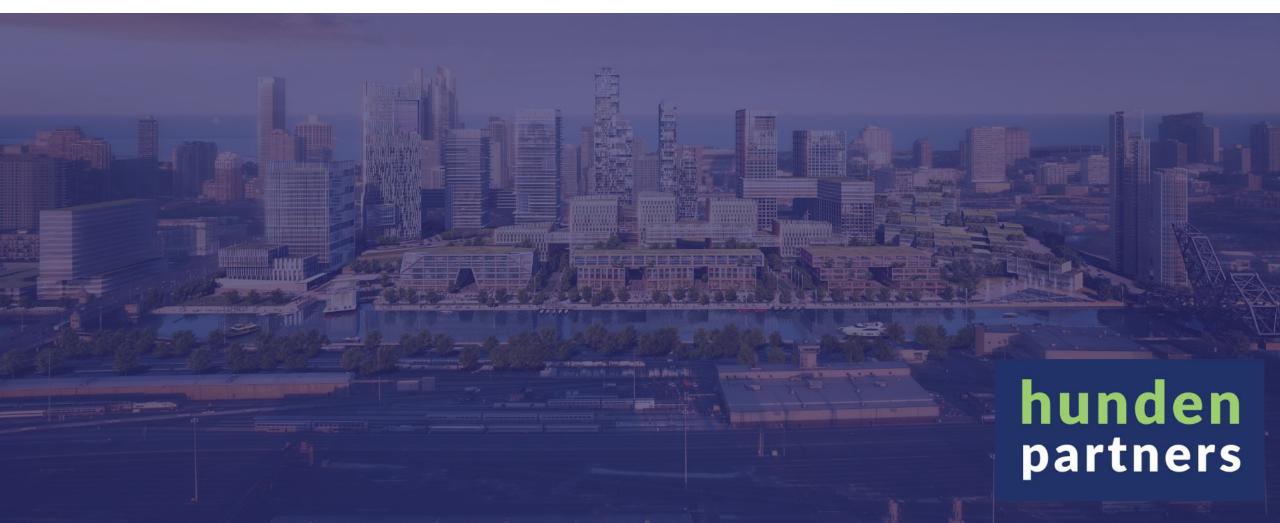


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- Updated Venue Database and Statistics
- Recent Renovations & New Builds



Welcome to Coliseum!

- Over \$6.5 billion in Major League Sports Projects under construction.
- In 2022, deliveries reached ~\$800 million, in contrast to 2023's absence and a surge in 2024 totaling \$2 billion.

Today:

- Up-to-Date Database Statistics & Trends
- New Builds/Major Renovation Profiles
- League Expansions & Team Relocations
- Lease Expirations & Implications





hunden partners applies market realities to Live / Work / Play / Visit placemaking



Hunden's Complete Process

Identifies compelling asset gaps in the market and areas for deep dive studies



Determines how the project will thread the needle in the market and demonstrates the return on investment



Leads the client from end-of-study to shovel in the ground

- Entertainment Venues & Districts
- Stadiums, Arenas & Event Centers
- Convention & Conference Centers

- Headquarter, Conference & Boutique Hotels
- Tournament Sports Complexes
- Retail, Restaurant, Residential, Office

- University Assets & Districts
- Fairgrounds & Expos
- Fine Arts Venues, Distilleries & Attractions





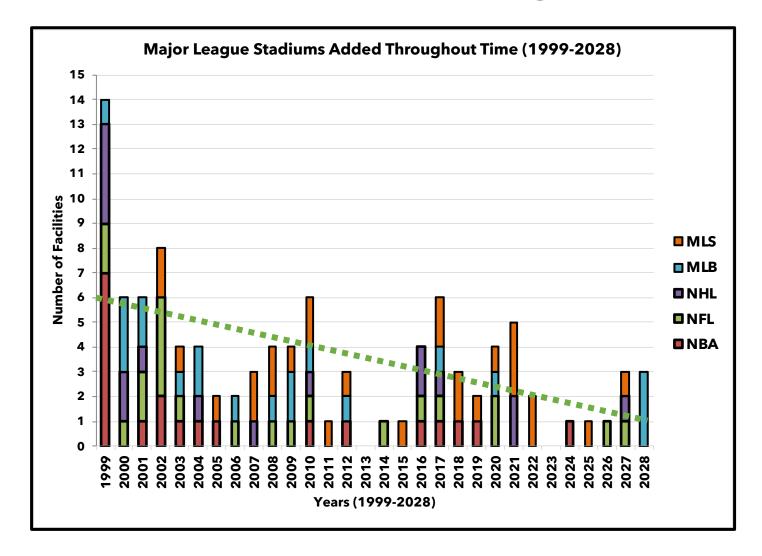
Five Major Leagues

Major League Stadium Additions By Year

As of May 2024

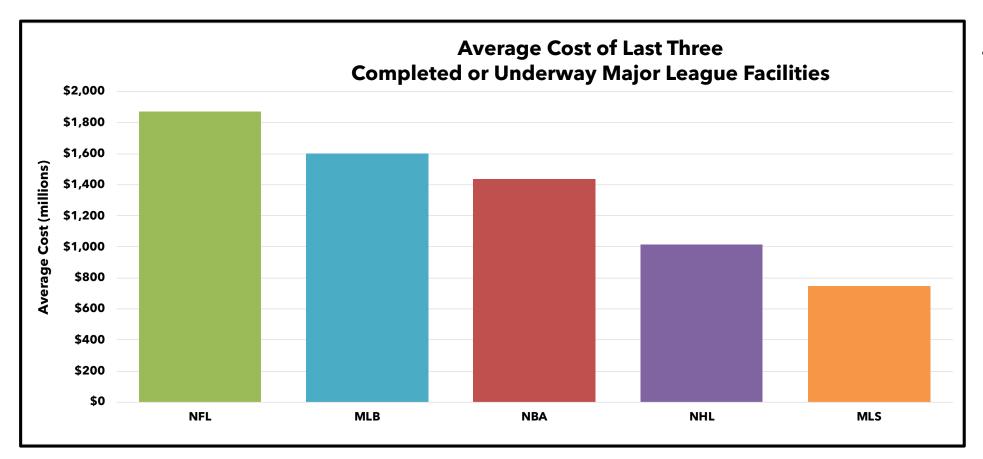
 There is a historical decline observed in new major league stadium deliveries.

 Negative CAGR of 17.5% for new venues from 1999 -2028



Completed/Underway Facility Average Costs

As of May 2024



Last three facilities average cost by league is increasing.

NFL: \$1.9B

MLB: \$1.6B

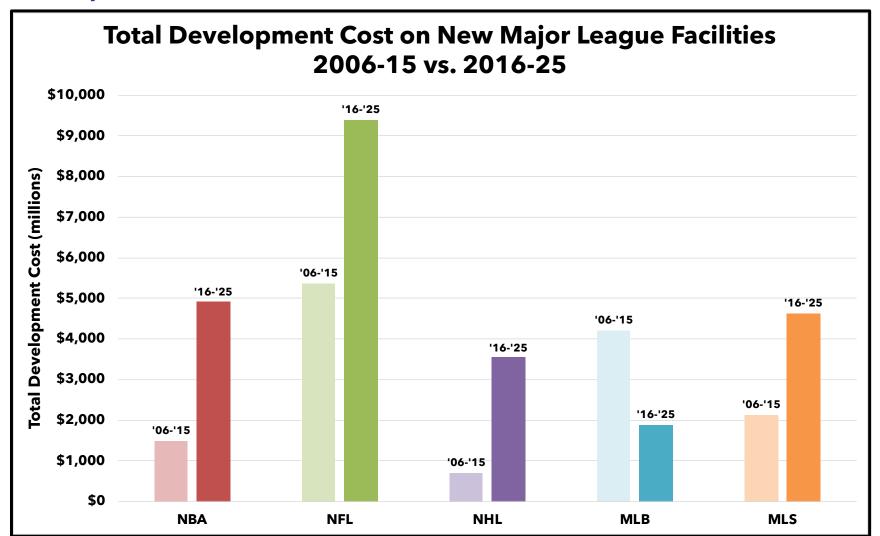
NBA: \$1.4B

NHL: \$1.0B

MLS: \$746M

Total Spending on New Major League Facilities

As of May 2024

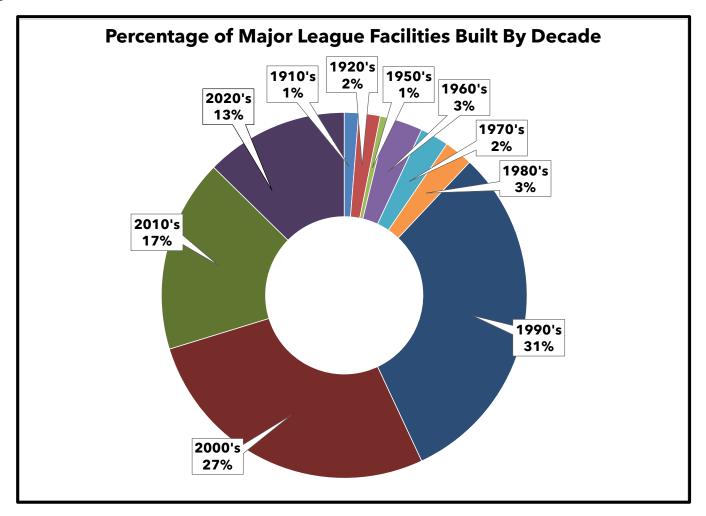


Average annual spend over the last 20 years on new facilities is roughly \$1.9 billion, increasing despite fewer new venues.

Number of Facilities					
League	'06-'15	'16-'25			
NBA	2	5			
NFL	5	4			
NHL	2	5			
MLB	6	2			
MLS	10	12			
Total	25	28			

Major League Facilities Built by Decade

As of May 2024



- 20 facilities completed or underway in the 2020s.
- Hunden forecasts
 30-35 venues
 will be built in the
 2020's decade,
 surpassing the 27
 venues completed
 in the 2010s.

Major Leagues' Venue Lease Expirations

Number of leases expiring between 2024 and 2030 is escalating.

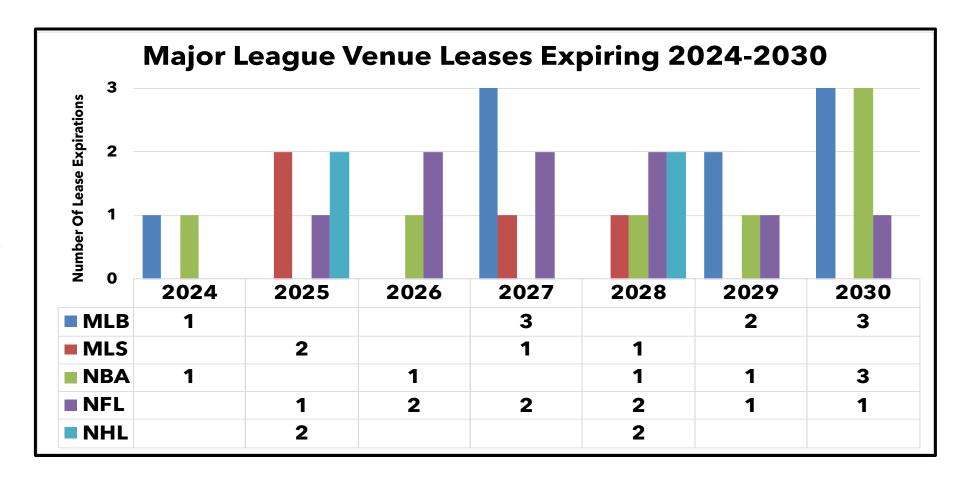
MLB: 9 Expirations

MLS: 4 Expirations

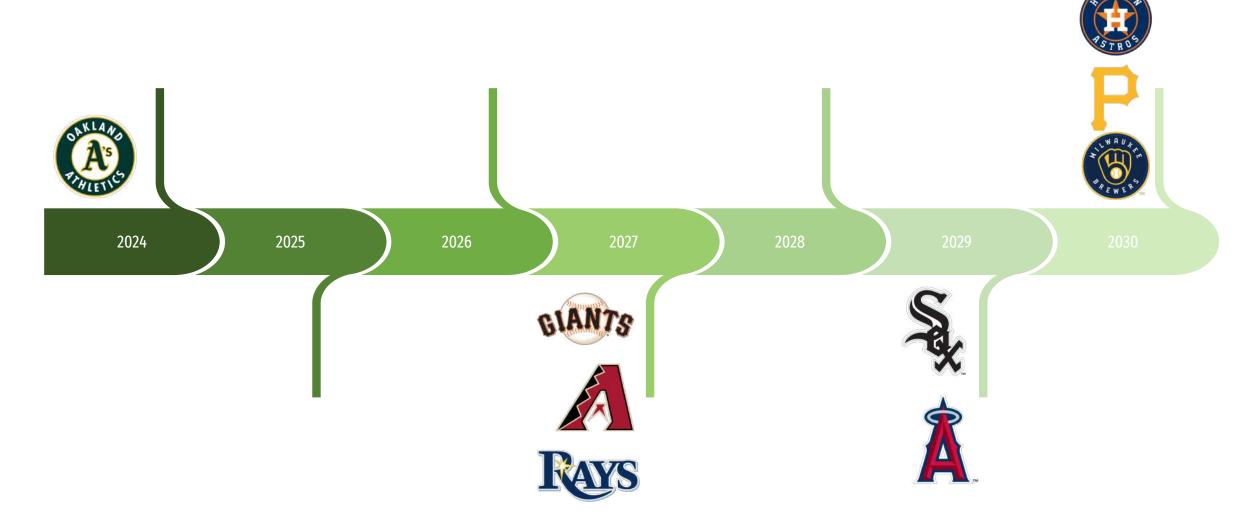
NBA: 7 Expirations

NFL: 9 Expirations

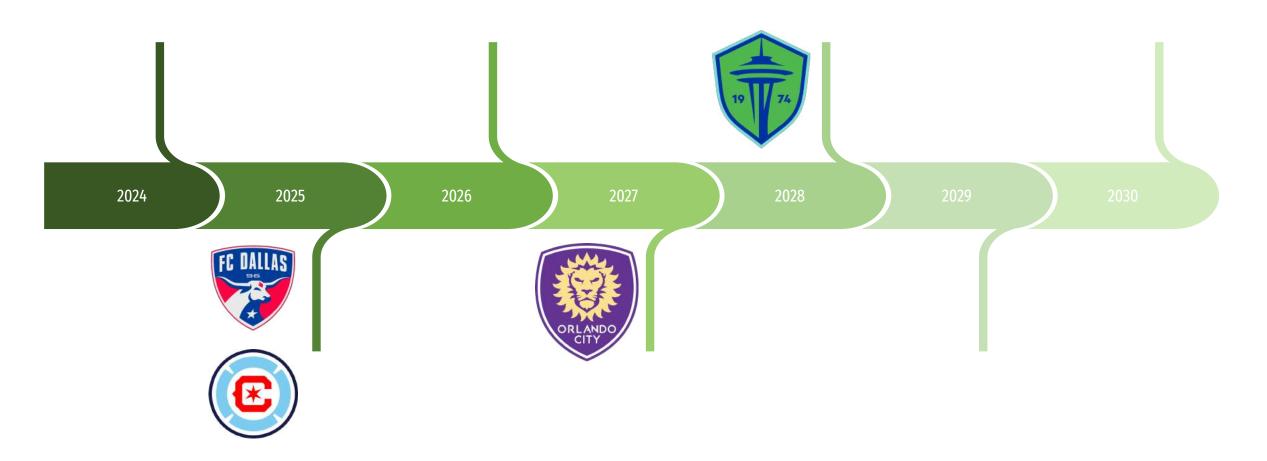
NHL: 4 Expirations



MLB Lease Expirations



MLS Lease Expirations



NBA Lease Expirations



NFL Lease Expirations



NHL Lease Expirations



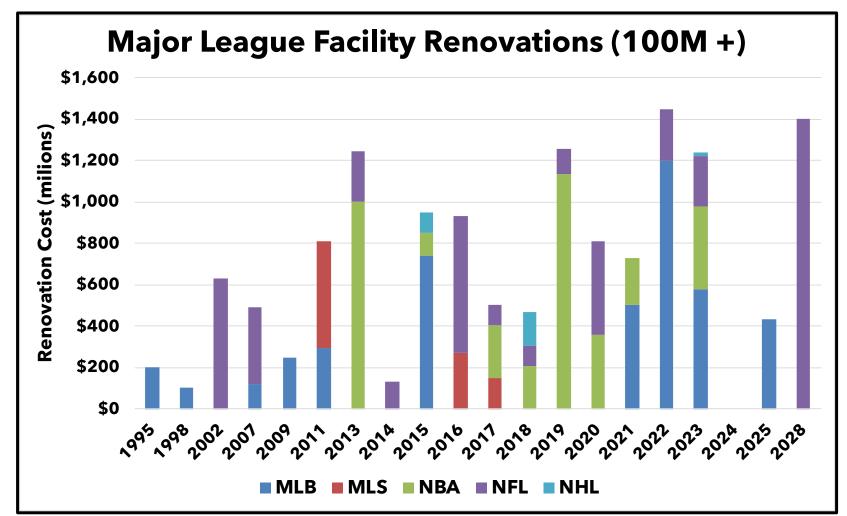
Lease Expirations: Sports Teams at Unrenovated Venues (25+ Years)

League	Venue Name	Primary Tenant	Years Without Major Renovation	Lease Expiration
NHL	SAP Center	San Jose Sharks	31	2025
MLB	Coors Field	Colorado Rockies	29	2047
NHL	KeyBank Center	Buffalo Sabres	28	2025
MLB	Angel Stadium	Los Angeles Angels	26	2029
NHL	Amerant Bank Arena	Florida Panthers	26	2028
NHL	PNC Arena	Carolina Hurricanes	25	2044

- Teams with higher leverage due to no major stadium renovations and upcoming lease expiration.
- Leads to higher probability of potential renovations.

Major Facility Renovations (100M+)

As of May 2024



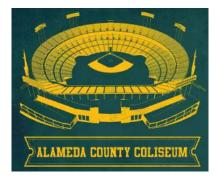
Total Spending On Major Renovations				
League	Cost (millions)			
MLB	\$4,418			
MLS	\$934			
NBA	\$3,695			
NFL	\$4,707			
NHL	\$279			
Total	\$14,032			

Naming Rights Deals



Major League Relocations

Oakland Athletics:



Oakland, CA Seasons: (1968-2024)



West Sacramento, CA Seasons: (2025-2027)



Las Vegas Strip, NV Seasons: (2028 Start)

Arizona Coyotes:



Seasons: (2022-2024)



Salt Lake City, UT Seasons: (2025 Start)

Major League Facilities are Evolving to Create Experiences

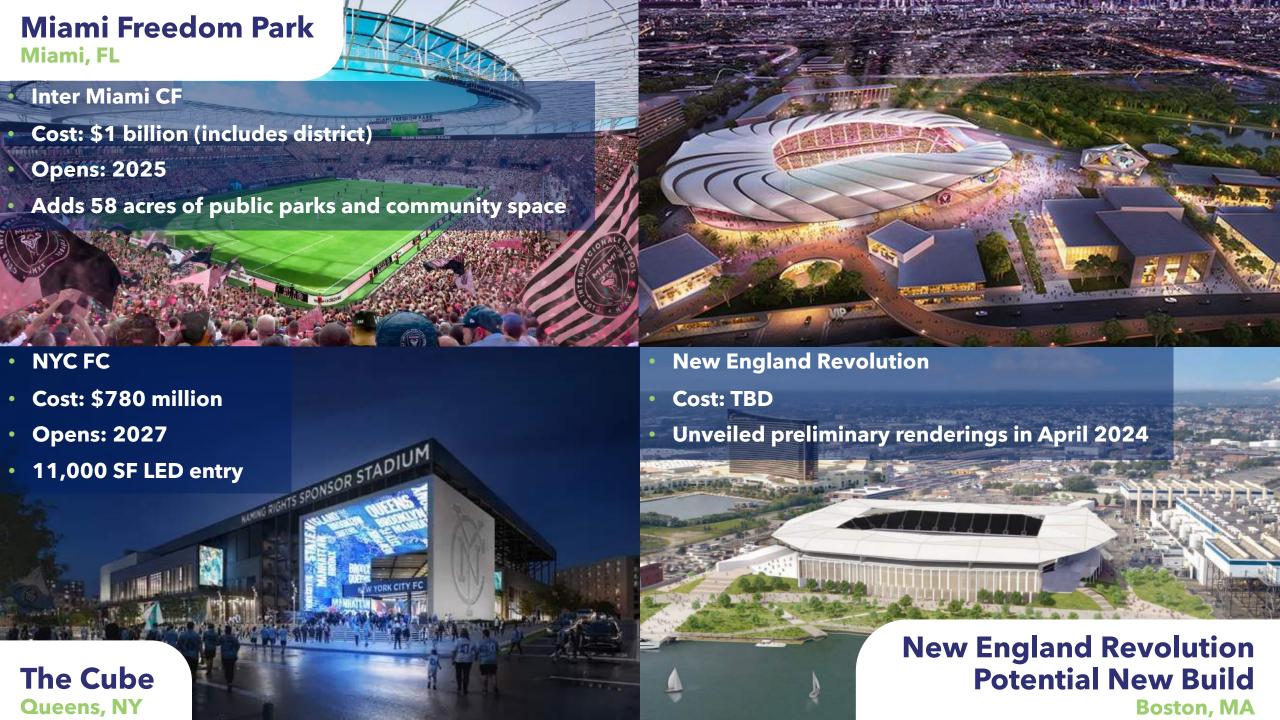
Entertainment Districts Development Around the Leagues							
League	Dedicated	Existing City District	Total	Gap			
MLB	37%	47%	83%	17%			
NHL	37%	43%	80%	20%			
NBA	28%	55%	83%	17%			
MLS	21%	33%	54%	46%			
NFL	30%	23%	53%	47%			
Average	30%	40%	71%	29%			

 High percentage of MLB, NHL, NBA stadiums located in entertainment or city districts. Opportunity to increase development of NFL and MLS entertainment districts.



Five Major Leagues

MLS New Builds



MLS League Expansion

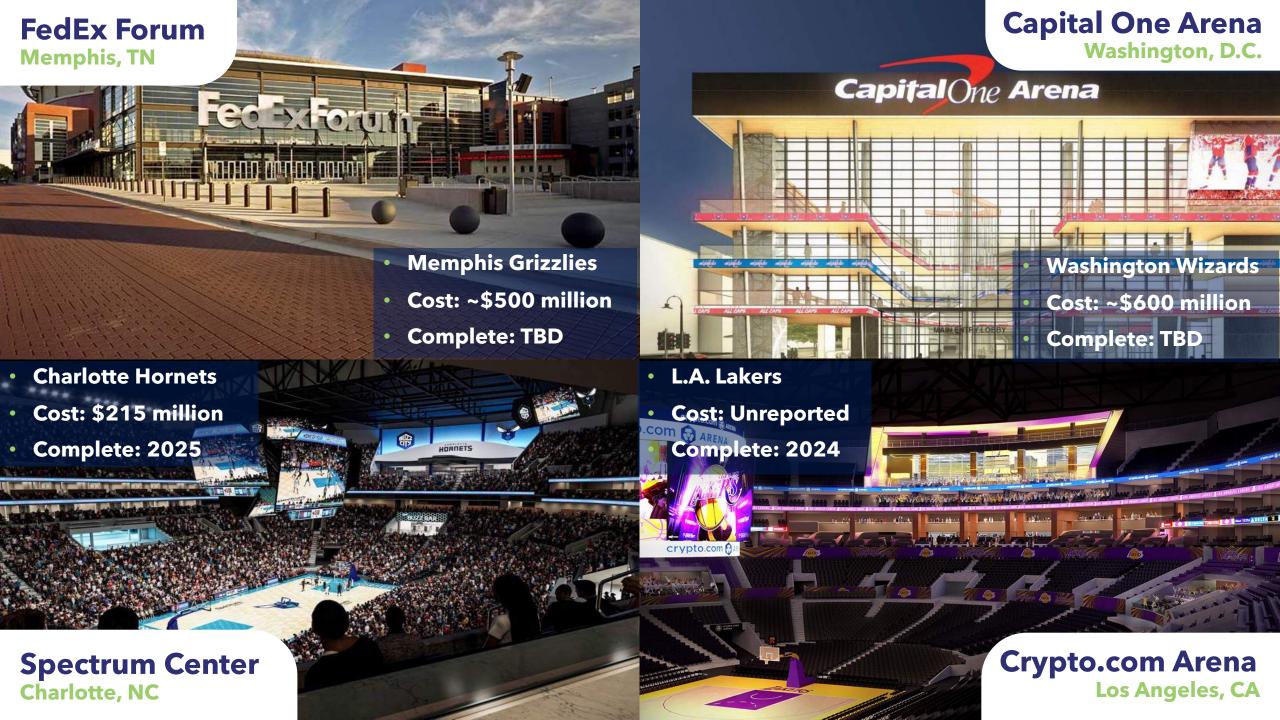


NBA New Builds

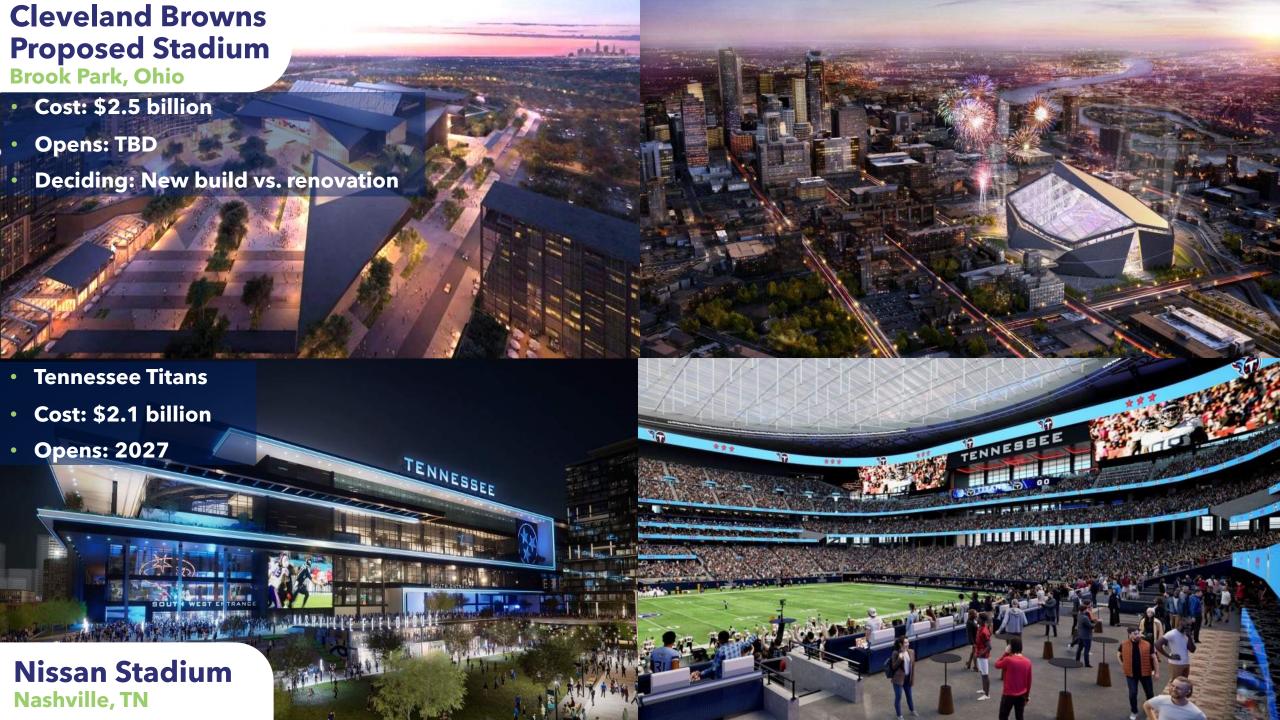




NBA Arena Renovations



NFL New Builds





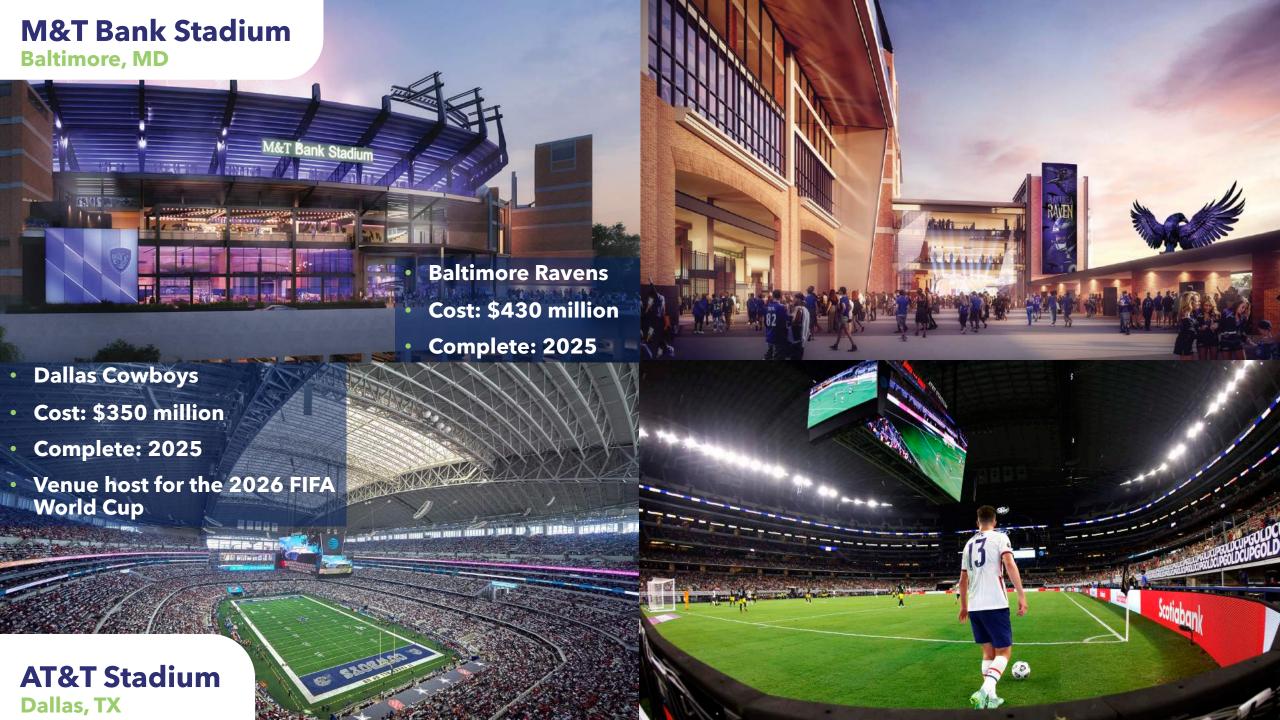
Bears Release Plans for Stadium Project in Chicago I Chicago Bears

To watch the video, please use the following YouTube link:

https://www.youtube.com/watch?v=t-UJMSnUbHk&t=32s

NFL Stadium Renovations





MLB New Builds





MLB Stadium Renovations





NHL New Builds







NHL Arena Renovations





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- Placemaking Action Plans
- Tourism and Destination Strategic Plans
- Real Estate Market & Financial Feasibility
- Economic, Fiscal & Employment Impact Analysis (Cost/Benefit)
- Organizational Development
- Public Incentive Analysis
- Economic and Tourism Policy/Legislation Consulting
- Research & Statistical Analysis
- Developer Solicitation & Selection
- Project Execution Advisory

The firm and its principal have performed more than 1,000 studies over the past 28 years, with more than \$20 billion in built, successful projects.