

### **Hunden Partners**

Leading Advisor in Destination Real Estate Development

### hunden partners



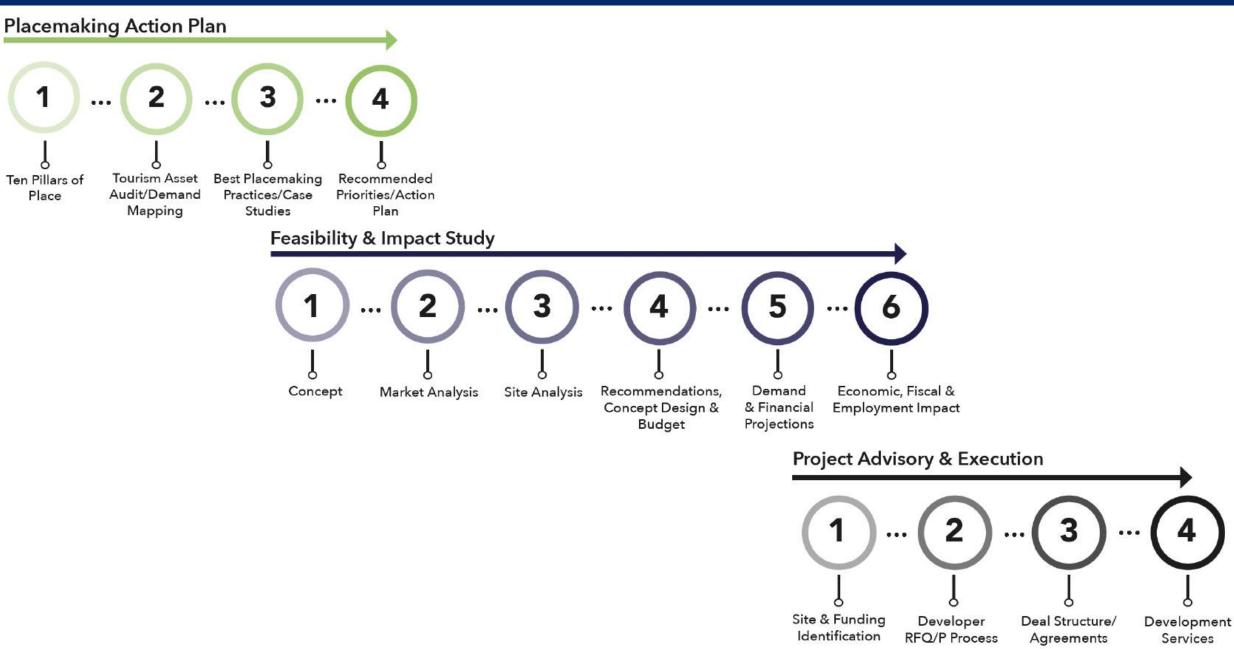
650+ conference, convention, event center & hotel studies

**175+** destination & entertainment district studies

**200+** youth sports, stadium & arena studies

20+ placemaking and destination strategy plans in the last 3 years

#### **Placemaking & Real Estate Advisory**



#### hunden partners

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## Rob Hunden

#### President & CEO

Public and Private Destination Development Expertise

- Huckaby & Associates, Washington, DC 1994 1996
- Indianapolis Bond Bank/Mayor's Office 1996 1998
- Horwath Landauer/Grubb & Ellis, Chicago 1998 2000
- C.H. Johnson Consulting, Chicago, 2000 2005
- Hunden Partners, Chicago 2006 Present

Nearly 30 Years of International Industry Experience

- 1,000+ Studies, \$20B+ in Projects, 250+ Destinations
- Speaker, Teacher and Author, including:
  - Destinations International
  - IAVM
  - ICMA
  - IEDC
  - ISHC







### Steve Haemmerle EVP, Advisory Services

Public, Private and Non-Profit Real Estate Consulting

- Managing Principal, Strategic Redevelopment Advisors 2019 – 2023
- Executive Vice President, Navy Pier, Inc. 2011 2019
- Vice President of Strategic Planning, the St. Joe Company (NYSE: JOE) 2003 – 2008
- Senior development positions at the Metropolitan Pier and Exposition Authority (MPEA) 1990 - 2003

Over 30 Years of Real Estate Experience in

- Mixed-Use Development
- Strategic Planning
- Project Management
- Architecture
- Real Estate Operations







# P3 | Higher Education



#### **18 Years of Unique Placemaking Studies & Processes**



**150+** destination/ entertainment district studies



**600+** conference, convention, event center & hotel studies



Recent Tourism Destination Development Studies in:

> Dallas, TX Oceanside, CA SeaTac, WA Hamilton County, IN Durham, NC Westchester Co, NY Finney Co, KS Folsom, CA



**200+** youth sports, stadium & arena studies



80%+ studies & processes completed for cities, DMOs & other publicsector clients



#### **University Experience**



Arena

Hotel

Arena

**District & Stadium** 



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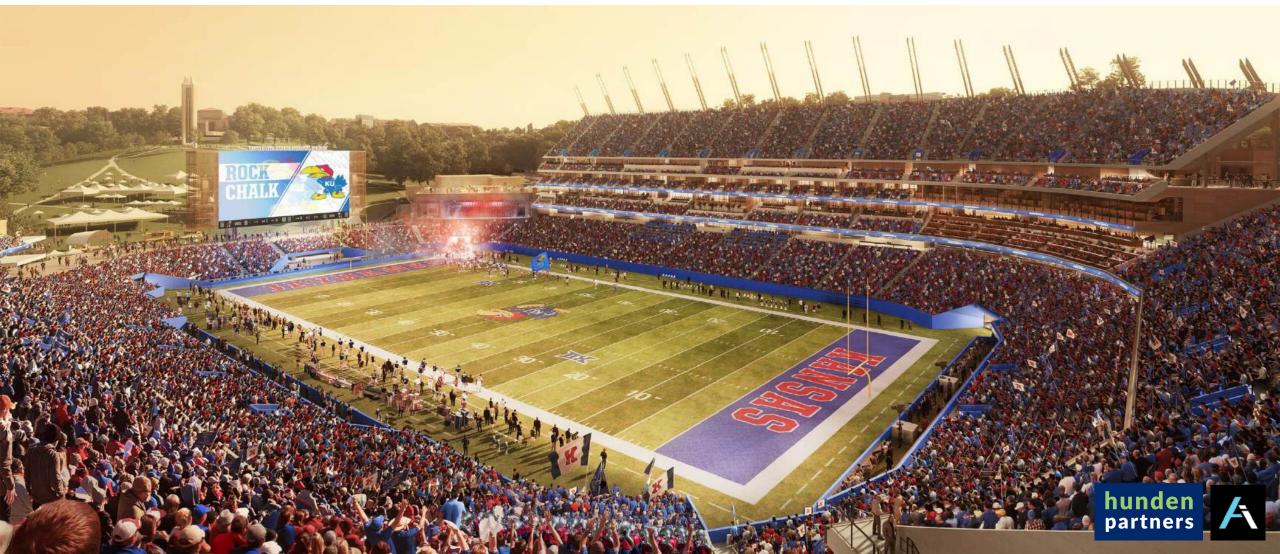


University of Kansas - Gateway District & David Booth Memorial Stadium





University of Kansas - Gateway District & David Booth Memorial Stadium





University of Kansas - Gateway District & David Booth Memorial Stadium











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#### Louisiana State University - Arena





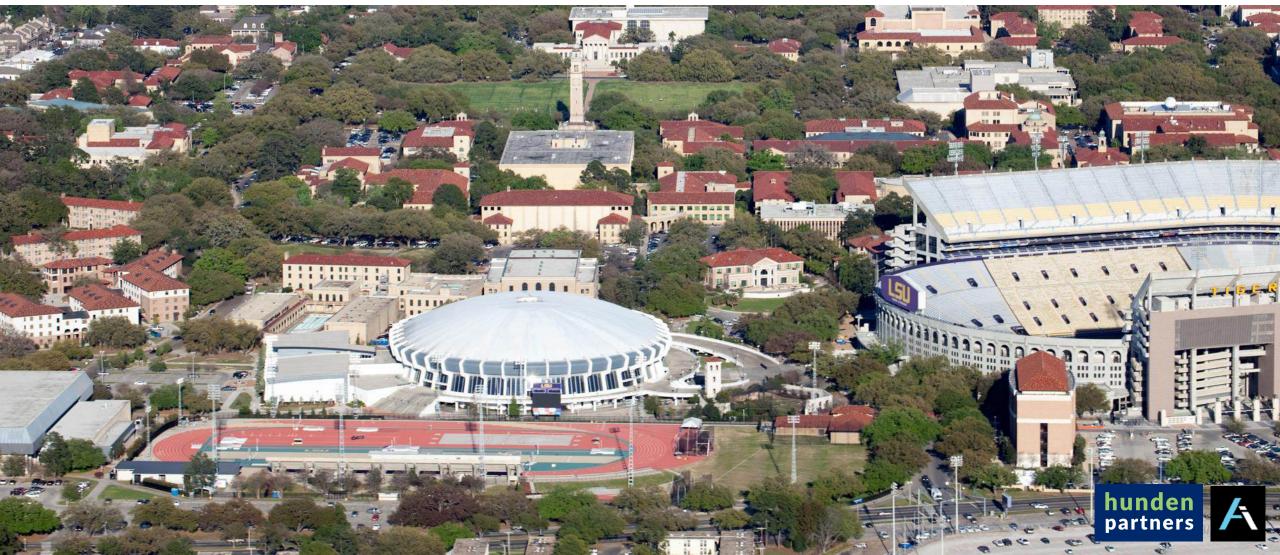


Louisiana State University - Arena



#### Louisiana State University - Arena





**Butler University - Hotel** 





**Butler University - Hotel** 





#### **Butler University - Hotel**



